The Santa Rosan
AN OFFICIAL PUBLICATION OF THE SANTA ROSA COUNTY CHAMBER OF COMMERCE • WWW.SRCCHAMBER.COM
VOLUME 28 • ISSUE 10 • OCTOBER 2017

BUSINESS AFTER HOURS
NOVEMBER 7, 2017

SMALL BUSINESS NETWORKING LUNCH
OCTOBER 20, 2017

E.D.G.E.
(ECONOMIC DEVELOPMENT GROWTH & EDUCATION)
OCTOBER 18, 2017

THE A.M. NETWORK
OCTOBER 27, 2017

Friday, October 13, 2017
Stonebrook Golf Club

Title Sponsor:
McKenzie
BUICK • GMC

Hole In One Sponsor:
$25,000 Grand Prize

Matrix
OneSource

Registration .....................11:00
Lunch Served ....................11:30
Shotgun Start ....................1:00
POST ROUND AWARDS & DINNER

Single Player Entry Fee: $90
Team Entry Fee: $360
Team w/Tee Sign: $400

Prize Hole Sponsors:
Ameriprise Financial
Hall's

PUTTING CONTEST:
United Bank

BEVERAGE CART SPONSORS:
The UPS Store
Ameriprise Financial

Hospitality Cart:
Jill B Sport CPA

Lunch Sponsor:

October is here and has ushered in the cool weather we have all been waiting for! Along with the cool weather, October offers many great activities for our community to participate in. Don’t forget to get signed up for the annual Chamber golf tournament to be held at the beautiful Stonebrook golf course on October 13th; this is always one of the best golf tournaments in the area. We are also hosting the Navy League’s final Sailor of the Quarter for 2017 on October 27th, at this month’s A.M. Network breakfast; come join us to show your support for our military’s finest and network with other area business leaders.

I would also like to take this opportunity to thank Coldwater Gardens for hosting our annual Ambassador Appreciation Retreat; what a beautiful place. If you’ve never been to Coldwater Gardens, do yourself a favor and take a trip out to our own piece of paradise right here in Santa Rosa County. A great time was had by all who participated; our Ambassadors are the BEST!

As the economy in Santa Rosa County continues to improve, I want to remind you to remember all the benefits that come with being a member of the Chamber. We know it’s easy to get tied up and forget about all the benefits and how they can assist you in growing your business. So, this is a reminder to give us a call and let us help you take full advantage of your membership. Also, if there is something that the Chamber is not currently doing that you would like to see us do for the businesses in the area, please let us know.

We are here to serve you!

Sincerely,
Steve Rhodes, Chairman

Lead Your Chamber Into The Future!

Your Chamber is now accepting nominations for Board of Director positions. Terms are for three (3) Years beginning in January 2018. Meetings are held the fourth Monday of each month in our Chamber Boardroom. Please submit a short bio or resume to Donna Tucker at ceo@srcchamber.com or call 623-2339 for additional information. You must be a current member of the Chamber to be considered. Self-nominations are encouraged.
COMMITTEE CHAIRS 2017

We thank everyone who gives of their busy lives to volunteer to chair committees, you all show us what it means to be great leaders.

The Santa Rosa Chamber of Commerce couldn’t get things done without you!

Ambassadors........................................Greg Cowell ...........................................Farm Bureau Insurance
Awards Banquet....................................Tracy Allen, Eric Cabaniss  ......................State Farm Insurance
Building Committee...........................Archie Collum ........................................Peter Prince Airport
Business After Hours ............................Anna Weaver ........................................United Bank
   Co-Chair ........................................Terry Miller ............................................Edward Jones Investments
Capital Building Campaign.....................Ed Carson ..............................................Carson Construction
Community Service Council .....................Jaimie Hudson ......................................Emerald Coast Hospice
E.D.G.E..............................................Charlin Knight ......................................SRC School District
   Co-Chair ........................................Tina Stewart ...........................................SRC Economic Development Office
Excellence In Business & Leadership Conference ....Jason Kimbrell .............................West Florida Hospital
Dan McKenzie Golf Classic .......................Larry Strain ..........................................Coastal Bank & Trust
July 4th Riverfest ....................................Larry Strain ..........................................Coastal Bank & Trust
Leadership Santa Rosa ............................Colten Wright ......................................The Tool Shack
Leadership Santa Rosa Alumni ..................Chanda Ryan .......................................Navarre Area Chamber of Commerce
Local Legislative Action ........................Ed Carson ..............................................Carson Construction
   Ray Walker ......................................AT&T
Membership Development ........................Terry Miller ............................................Edward Jones Investments
Military Appreciation Month ..................Tracy Allen ............................................Eric Cabaniss State Farm Insurance
   Co-Chair ........................................Brian Watkins ..........................................City of Milton
Milton Christmas Parade ........................Connie Clark ..........................................Individual Member
New Member Orientation .......................Hardy Eubanks .....................................UBX Financial Freedom, LLC
Military Community Update ....................Pete Gandy ...........................................SRC Military Liaison
Santa Rosa Young Professionals ...............Kyle Schoolar ......................................Feeding The Gulf Coast
Shop Local Campaign ............................Tracy Allen ............................................Eric Cabaniss State Farm Insurance
Small Business Networking Lunch .............Nancy Connelly ...................................The First, A National Banking Association
Strategic Plan .....................................Ed Carson ..............................................Carson Construction
   The A.M. Network ............................Tracy Allen ............................................Eric Cabaniss State Farm Insurance

Chair:
Steve Rhodes - Gulf Power Company
Chair-Elect:
Ed Carson - Carson Construction
Treasurer:
Claude Duvall - Fast Cash ATM/TCB Ice
Secretary:
Sharon Pitts - Kelly Services

BOARD MEMBERS 2017

Capt. Todd Bahlau....... Naval Air Station Whiting Field (Ex-Officio)
Bruce Baker............... RE/MAX Infinity
Kevin Brown............. Senator Doug Broxson’ s Office
Nancy Connelly ........... “The First” A National Banking Association
Rhett Fendley............. Premier Wealth Management Partners
Jason Kimbrell............ West Florida Hospital
Lisa Dampier McKenzie ... McKenzie Motor Company
Terry Miller............... Edward Jones Investments
Lee Parker............... Affordable Insurance Solutions/USA Benefits Group
JoAnn Sisson............. “The First” A National Banking Association
Tina Stewart............... SRC Economic Development Office (Ex-Officio)
Robin Vickers .............. University of Florida, WFREC
Brian Watkins ............. City of Milton (Ex-Officio)
Anna Weaver .............. United Bank – Pace
Capt. Todd Bahlau....... Naval Air Station Whiting Field (Ex-Officio)
Bruce Baker............... RE/MAX Infinity
Kevin Brown............. Senator Doug Broxson’ s Office
Nancy Connelly ........... “The First” A National Banking Association
Rhett Fendley............. Premier Wealth Management Partners
Jason Kimbrell............ West Florida Hospital
Lisa Dampier McKenzie ... McKenzie Motor Company
Terry Miller............... Edward Jones Investments
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Robin Vickers .............. University of Florida, WFREC
Brian Watkins ............. City of Milton (Ex-Officio)
Anna Weaver .............. United Bank – Pace

The Santa Rosa Chamber of Commerce and Tourist Information Center • www.srcchamber.com
The Santa Rosa Chamber of Commerce and Tourist Information Center  •  (850) 623-2339

**THE SANTA ROSA NEWSLETTER**

January .................. Natural Gas of Milton
February .................. Retired Senior Volunteer Program (RSVP)
March ..................... Retired Senior Volunteer Program (RSVP)
April ...................... City of Milton
May ....................... Bruce Baker RE/MAX Infinity
June ...................... Terry Miller, Edward Jones Investments
July ...................... Howard Young Flooring
August ................... Leadership Santa Rosa
September .............. Turner Financial Group, Inc.
October ................. Dan McKenzie Golf Classic
November .............. Emerald Coast Hospice
December .............. Available

**BUSINESS AFTER HOURS**

January .................. Grover T’s BBQ
February .................. CharterBank
March ..................... InterLinc Mortgage Services, LLC
April ...................... United Bank — Milton Branch
May ....................... Bruce Baker RE/MAX Infinity
June ...................... Troy University
July ...................... July 4th Riverfest Meet & Greet
August .................. Jill B. Sport, CPA, PA
September .............. Terry Miller, Edward Jones Investments
October ................. Bruce Baker RE/MAX Infinity
November .............. Emerald Coast Hospice

**THANK YOU TO OUR 2017 SPONSORS!!**

The following sponsors make the monthly networking events we all enjoy; the informative programs we learn from and numerous venues our members benefit from possible — Please support these businesses & organizations that support our community.

**January** .................. Natural Gas of Milton
**February** .................. Retired Senior Volunteer Program (RSVP)
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**April** ...................... City of Milton
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**September .............. Turner Financial Group, Inc.
**October ................. Dan McKenzie Golf Classic
**November .............. Emerald Coast Hospice
**December .............. Available**

**CHAMBER CALENDAR**

- **October 2 - 12 Noon**  Jay Chamber of Commerce Meeting
  
  Jay Community Center, 5259 Booker St., Jay

- **October 3 - 5:30-7 p.m.**  Business After Hours - Sponsored by
  
  Bruce Baker, MBA, REMAX Infinity
  
  Blackwater Bistro, 5147 Elmira Street, Milton

- **October 5 - 4:30 p.m.**  Santa Rosa Young Professionals Board Meeting
  
  Offices of Durst & Jordan, CPAs, 4459-B Hwy 90, Pace

- **October 6 - 11:30 a.m.**  Chamber Ambassadors Meeting
  
  Boneheads, 10015 N. Davis Hwy, Pensacola

- **October 9 - 1 p.m.**  Ribbon Cutting for Azalea Garden Club of Pace
  
  Pace Fire & Rescue, Conference Center, 4773 Pace Patriot Blvd

- **October 9 - 4:30-5 p.m.**  Leadership Santa Rosa Executive Committee Meeting
  
  SRC Chamber of Commerce, 5247 Stewart St., Milton

- **October 9 - 5 p.m.**  Leadership Santa Rosa Alumni Governing Board Meeting
  
  SRC Chamber of Commerce, 5247 Stewart St., Milton

- **October 10 - 4 p.m.**  Ribbon Cutting for Holiday Builders
  
  4558 Perception Cir, Milton

- **October 11 - 8:30 a.m.**  Santa Rosa County Legislative Coalition
  
  The First, ANBA, 4885 Hwy 90, Pace

- **October 11 - 10 a.m.**  Leadership Santa Rosa Curriculum Committee Meeting
  
  SRC Chamber of Commerce, 5247 Stewart St., Milton

- **October 12 - 2:30 p.m.**  Community Service Coalition Meeting
  
  Guy Thompson Community Center, 5629 Byrom St, Milton

- **October 13 - 11 a.m.**  24th Annual Chamber “Dan McKenzie Golf Classic”
  
  Stonebrook Golf Club, 3200 Cobblestone Drive, Pace
October 16 - 4 p.m. ...........................................SRC CoC Executive Committee Meeting
SRC Chamber of Commerce, 5247 Stewart St., Milton

October 17 - 2:30-4 p.m. .................................(New) Member Orientation
SRC Chamber of Commerce, 5247 Stewart St., Milton

October 18 - 11:30 a.m. .................................E.D.G.E. Meeting
Locklin Tech, Benny Russell Center, 5
330 Berryhill Rd, Milton

October 19 - All day .................................Leadership Santa Rosa, Class 31: Agribusiness Day
Meet at Sweet Season Farm, 2260 Horn Road, Milton

October 20 - 12 noon .................................Small Business Networking Lunch -
Sponsored by Gulf Power Company
Nichol's Seafood, 3966 Avalon Blvd, Milton

October 23 - 4 p.m. ...............................SRC CoC Board of Directors Meeting
SRC Chamber of Commerce, 5247 Stewart St., Milton

October 27 - 7:30 a.m. ............................The A.M. Network - Sponsored by Tax Advisers USA
Grover T’s BBQ, 5887 Hwy 90, Milton

For an up-to-date calendar of events go to our Website www.srcchamber.com

Thank you to our 2017 Sponsors!!

The following sponsors make the monthly networking events we all enjoy; the informative programs we learn from and numerous venues our members benefit from possible —
Please support these businesses & organizations that support our community.

Small Business Networking Lunch

January ............... D.R. Horton, Inc.
February ............... Santa Rosa County Fair Association, Inc.
March ............... Turner Financial Group, Inc.
April ............... Landrum Human Resource Companies
May ............... Navy Federal Business Services
June ............... Emerald Coast Hospice
July ............... Sandy & Bubba’s Milton Chevrolet
August ............... Lifeguard Ambulance Service of Florida
September ........... Cancelled due to storm preparations
October ............... Gulf Power Company
November ............ Covenant Care
December ........... Harvesters Federal Credit Union

The A.M. Network

January ........... Farm Bureau Insurance
February ........... Baptist Health Care
March ........... Florida Blue
April ........... Lance Cook Marketing & Consulting Services
May ........... Turner Financial Group, Inc.
June ........... The First, ANBA
July ........... Gulf Power Company
August ........... United Bank – Pace Branch
September ........... West Florida Hospital
October ........... Tax Advisers USA, LLC
November ........ No Breakfast Scheduled
December ........ Locklin Technical Center
**WEEKLY RECURRING MEETINGS**

**Mondays**
9:15 AM - Friends of the Milton Library Book Sale Committee, Book Shed, 5541 Alabama St., Milton  
Contact: Linda LaLiberte-Schmidt, 981-7323

**Tuesdays**
12 Noon - Milton Rotary Club, Grover T's BBQ, 5887 Hwy 90, Milton  
Contact: Sharon Williams, 266-6121

**Wednesdays**
7 AM - Kiwanis Club of Santa Rosa Sunrise  
Tanglewood Golf Club, 5916 Tanglewood Dr., Milton  
Contact: Penny Nichols Wilson, 982-7204

7 PM - Faith Builders, Faith Church, 5707 Hwy 90, Milton  
Contact: 781-5853

6-11 PM - Bike Night  
Ollie's Neighborhood Grill, 6181 Hwy 90, Milton  
Contact: Jon Anderson, 626-7499

**Thursdays**
7 AM, Pace Rotary Club, Stonebrook Golf Club, 3200 Cobblestone Dr., Pace  
Contact: Margaret Porter, 994-9797

7:15 AM - Business Network International/BNI Tri Cities  
Grover T's BBQ, 5887 Hwy 90, Milton  
Contact: Keri Sims, 712-0666

6:30 PM - “Habits of Health Class”  
SRC Chamber of Commerce, 5247 Stewart St, Milton  
Contact: Hardy Eubanks, 324-9520

7 PM - Primerica Business Opportunity  
Call Margarita Vazquez, 626-7188, to confirm.

**Saturdays**
9 AM-3 PM - Blackwater Trail Marketplace  
6705 Berryhill St., Milton  
Contact: Monica & Phillip Palmer, 898-1008

*For an up-to-date calendar of events go to our Website www.srcchamber.com*

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**COMMUNITY CALENDAR**

October 2 - 6 p.m. ................................................... “Pink Party” - Breast Health Lecture  
Santa Rosa Medical Center, Locklin Education Bldg, Room B, 6002 Berryhill Rd, Milton

October 3 - 5:30 p.m. ............................................. National Youth Advocate Program Information & Training Session  
SRC Chamber of Commerce, 5247 Stewart St, Milton

October 5 - 5:30 p.m. ............................................. Central Santa Rosa Republican Club Meeting  
Grover T's BBQ, 5887 Highway 90, Milton

October 6 - 7-9 p.m. ............................................. Bands on the Blackwater  
Downtown Milton Riverwalk & Historic District

October 7 - 8 a.m. ................................................... 8th Annual Bras Across the Bridge  
Pensacola Beach

October 7 - 8 a.m. ................................................... Walk to End Alzheimer's  
Bayview Park, 2001 E. Lloyd Street, Pensacola

October 7 & 8 - 9 a.m.-6 p.m. ................................. 28th Annual Peanut Festival  
Gabbert Farm, 3604 Pine Level Church Rd, Jay

October 7 - 9:30 a.m.-3 p.m. ................................. Day of Health Screenings and More  
500 W. Maxwell St., Pensacola

October 7 - 10 a.m. ............................................. National Youth Advocate Program Information & Training Session  
SRC Chamber of Commerce, 5247 Stewart St, Milton

October 7 - 12-5 p.m. ............................................. Milton Food, Wine & Brew Festival  
Blackwater stage, South Willing Street, Milton

October 8 ............................................................. Registration 10 a.m. Parade line-up 1:45 p.m.  
Pet Dress-up Parade and Contest  
Gabbert Farm, 3604 Pine Level Church Rd, Jay

October 9 - 6 p.m. ................................................... Habitat for Humanity Orientation  
SRC Chamber of Commerce, 5247 Stewart St, Milton
October 10 - 5:45 p.m. ...................................... City of Milton - City Council Meeting, City Hall, 6738 Dixon St., Milton

October 10 - 6 p.m. ........................................ “Homes Can Come True” Workshop
SRC Chamber of Commerce, 5247 Stewart St, Milton

October 10 - 6 p.m. ........................................ Santa Rosa County Fair Association Meeting
Red Roof Inn, 2672 Avalon Blvd, Milton

October 10 - 6 p.m. ........................................ Navy League Santa Rosa Council Meeting
SRC Chamber of Commerce, 5247 Stewart St, Milton

October 11 - 12 noon .................................... Alzheimer’s Support Group in Milton
United Way Bldg, 6479 Caroline St., Ste B

October 12 - 2:30 p.m. .................................. Community Service Coalition Meeting
Guy Thompson Community Center, 5629 Byrom St, Milton

October 12 - 5:30 p.m. .................................. West Florida Healthcare’s Women’s Night Out
Saenger Theatre, Pensacola

October 13 - 7-9 p.m. .................................... Bands on the Blackwater
Downtown Milton Riverwalk & Historic District

October 18 - 6:30 p.m. .................................... Blackwater Pyrates Meeting
Please call (850) 982-8270 for location.

October 19 - 5:30 p.m. .................................... Main Street Milton Board of Directors Meeting
Faircloth-Carroll House, 5188 Escambia St., Milton

October 20 - 5 - 8 p.m. .................................. Car Show in Milton
Sandy & Bubba’s Milton Chevrolet, 5925 Hwy 90

October 20 - 7-9 p.m. .................................... Bands on the Blackwater
Downtown Milton Riverwalk & Historic District

October 25 - 10 a.m. ..................................... Santa Rosa County Candidate Workshop Board of County Commissioners Chamber

October 26 - 6 p.m. ...................................... “Heroes Among Us” Speaker Series Event
200 S 10th Ave Pensacola

October 27 - 5-8 p.m. .................................... Trick or Treat on Commerce Street
Commerce Street, Jay

October 27 - 7-9 p.m. .................................... Bands on the Blackwater
Downtown Milton Riverwalk & Historic District

October 31 - 6:30 p.m. .................................... “Beyond the Broken Heart” Grief Support Group
Lewis Funeral Home, 4777 West Spencer Field Rd, Pace
LEADERSHIP SANTA ROSA CLASS 31
MEDIA DAY

Leadership Santa Rosa Class 31 met at the Santa Rosa Economic Development Office on Thursday, August 17, for Media Day. The day began with a question and answer session with the editors of local newspapers the South Santa Rosa News, Santa Rosa Press Gazette, Gulf Breeze News and the Navarre Press. Class member Brandi Whitehurst, Santa Rosa County PIO, gave a presentation on “Working With the Media”. The class also heard from Keith Hoffert of Pensacola Business Radio, which broadcasts interviews with business owners and community leaders. The class then boarded the bus for Pensacola where they toured WEAR TV Channel 3, got a behind the scenes look at a live news broadcast and posed for a group photo with morning news anchor Jared Willets. Their next stop was the offices of the Pensacola News Journal where they had lunch and listened to a presentation on digital media. The last visit of the day was 98.7 Cat Country, a locally owned and operated country music station that broadcasts to Milton, Pace, Gulf Breeze, Pensacola and Baldwin County, Alabama.

Class 31 would like to thank the Media Day sponsors; breakfast sponsor Bruce Baker of REMAX, lunch sponsor the Pensacola News Journal and snack sponsor Colten Wright of The Tool Shack. Leadership Santa Rosa is a program of the Santa Rosa County Chamber of Commerce. Visit the Chamber’s website at www.srcchamber.com.

THANK YOU West Florida Title Company
Supporting Your Chamber & Business Community for 25 Years!
September kicked off our first EDGE meeting of the 2018 school season and as usual we were not disappointed with lunch; pot roast, potatoes, green beans and strawberry “heaven” for dessert. Thank you to Locklin Tech and the Culinary Students for a warm welcome back. Mark Padgett, and Casey Brueske presented on Pen Air Federal Credit Unions Financial Literacy Program for Youth. If you are a member of PAFCU be sure to ask about the “Share It” program that gives back to our area schools.

Similar to (New) Member Orientation; What’s In It For Me is an opportunity to brush up on Chamber benefits, learn what’s new and how it can help your business or organization.

E.D.G.E.
(Economic Development, Growth & Education)

As per September 15, we have answered 1,722 phone calls, assisted 644 walk-in visitors, responded to 176 written requests for information and relocation packages, held 41 ribbon cuttings, and signed up 80 new members. Our website had 15,457 visitors who generated 56,125 page views.

The most interesting question this month: “I’m about to buy a condo where Highway 12 bisects down into Farmers’ Lane and behind my condo that I might buy is a creek called the Santa Rosa Creek and I need to know if there’s been any flooding at all in the history of the creek.”
Thank you to our sponsor: United Bank – Pace Office, represented by Michael Hobbs and Anna Weaver. WE LOVE DOOR PRIZES! Thank you Bruce Baker, MBA, RE/MAX Infinity; Feeding the Gulf Coast; United Bank

Congratulations split-the-pot winner: Krystal Anaston, United Bank

Thank you to our sponsor: Terry Miller, Edward Jones Investments! And to our host Coldwater Gardens in Milton (represented by Rusty Erdman (owner), Sarah Flaningam, and Nick Phoenix) Insert WE LOVE DOOR PRIZES! Thank you Advanced Dental Concepts; Eaton’s Creations; Granny Nannies; Terry Miller, Edward Jones Investments

Congratulations split-the-pot winner: Derek Pivnick, CPA, PLLC

Thank you for your continued support!

ABATE of Florida, Inc, Gulf Coast Chapter
Brandy Westerfield

Ashborough Luxury Garden Apartments
Richard T. Forsley

Berryhill Child Care
Jessie Moulder

Business Interiors, Inc.
Ryan Price

Carlson & Company Chartered, CPA’s
Kevin J. Carlson

Fellow Churches
Warren Gilmore

First Baptist Church of Milton
Randy Jackson

Fisher Cabinet Company, Inc.
Scott Fisher

Florida First Capital Finance Corporation
James Hosman

Harris Rebar, LLC
Joe Bowman

Hometown Contractors, Inc.
Julie Martin

Independence for the Blind of West Florida, Inc.
Becky Kirsch

Individual Member
Bob Cole

Locklin Technical Center
Maria Ladouceur

MaxFit Sports Nutrition
Robert Hazewinkel

Greg Cowell (Chair) Farm Bureau Insurance Agent
Bruce Baker RE/MAX Infinity
Kim Cato Chalmers Interlinc Mortgage Services, LLC
Linda Clark LC Creative Productions
Susan Clark Granny Nannies
Nancy Connelly The First, A National Banking Association
Eric Diamond Water Works Sprinkler Systems, Inc.
Lisa Douglas Dee’s Paper
Hardy Eubanks UBX Financial Freedom, LLC
Robert Hazewinkel MaxFit Sports Nutrition
Ed Lugo Florida Blue
Becky Macaa The Beacon
Terry Miller Edward Jones Investments
Ed Perry Business Essentials, LLC
Jeremy Reeder New York Life
Cynthia Roberts The Pregnancy Resource Center
JoAnn Sisson Navy League Santa Rosa Council
Darin Southard Gulf Power Company
Denise Terry Realtor
Juan Vazquez Primerica
Margarita Vazquez Primerica
Anna Weaver United Bank
Leigh Anne Weekley MaryKay Independent Beauty Consultant
Janice White Accelerating Futures, LLC
Ray White Accelerating Futures, LLC
Sharon Williams Landrum Human Resource Companies, LLC

2017 CHAMBER AMBASSADORS

MEMBERSHIP RENEWALS

Thank You For Your Continued Support!

McMahon & Hadder Insurance
Bill Hadder
Milton Storage Center
Jolynda Webster
Paul E. Salter
Neal & Company
Pace Coins, LLC
Mark Hatmaker
Parkmore Plaza
Alyson Douglas O’Laughlin
Pensacola Blue Wahoos
Jonathan Griffith
Pregnancy Resource Center, Inc.
Cynthia Roberts
Santa Rosa Medical Center
Cindy Sallas Drummond
St. Mary’s Episcopal Church
Rev. Matt Dollhausen or Mimi Hamilton
The ARC of the Emerald Coast Santa Rosa
Carol Lutz
The American Heritage Finance
Gregg McBride
The GEO Group/Blackwater River Correctional Facility
Penny Lindley
The Penton House Salon & Day Spa
Doug Campbell
Water Works Sprinkler Systems, Inc.
Eric Diamond
11 Years in a Row:
AppRiver Named to 2017 Inc. 5000 List of Fastest-Growing Private Companies in America Again

Cloud Cybersecurity and Productivity Provider One of Two Florida-Based Businesses Recognized on the List

Eleven years . . . and counting. That’s how many times AppRiver, a leading cloud cybersecurity and productivity provider has been included on Inc. Magazine’s Inc. 5000 list, the most prestigious ranking of the nation’s fastest-growing private companies in America. As only the second Florida business to ever reach this milestone, AppRiver is among a tiny handful of companies nationwide to earn the distinction. Only a fraction of businesses has made the Inc. 5000 list more than once, and a mere one-tenth, of one percent nationwide have matched AppRiver’s 11 appearances. Industrywide, AppRiver is one of only seven IT companies in America to have been included for this many years. Not only did AppRiver make the list, it actually improved in the rankings moving to 4111 this year from 4204 in 2016.

“This unprecedented streak is a tribute to our excellent team and partners,” said AppRiver president and CEO Michael Murdoch. “We’ve succeeded by making it easier for companies to remain secure and productive, while providing live, US-based customer care all day, every day.”

The Inc. 5000 provides a unique look at the most successful companies within the American economy’s most dynamic segment— independent small and mid-sized businesses. Companies such as Microsoft, Dell, LinkedIn and many other well-known names gained their first national exposure as honorees of the Inc. 5000.

“The Inc. 5000 is the most persuasive evidence that the American Dream is still alive,” says Inc. President and Editor-In-Chief Eric Schurenberg. “The founders and CEOs of the Inc. 5000 tell us they think determination, risk taking and vision were the keys to their success, and I believe them.” The 2017 Inc. 5000, unveiled online at Inc.com and in the September issue of Inc. (available on newsstands Aug. 16) is the most competitive crop in the list’s history. The average company on the list achieved an overwhelming three-year average growth of 481 percent. The Inc. 5000’s aggregate revenue is $206 billion, and the companies on the list collectively generated 619,500 jobs over the past three years. Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at www.inc.com/inc5000.

AppRiver continues to grow and succeed in the U.S. with its channel partner business and Microsoft Office 365 offerings, and in EMEA through channel and strategic distributors located in multiple countries. The company’s ongoing success is supported by its Phenomenal Care™ customer support. Offered 24 hours per day, every day, customers receive “one-call resolution” from company employees who are highly trained technology experts.
Family Promise Week
Family Promise of Santa Rosa County, an Affiliate of Family Promise, is proud to be part of a nationwide effort to help children and families who are homeless regain their sustainable independence. The week of Sunday, October 22 through Sunday, October 29, has been designated Family Promise Week. Family Promise Week will be celebrated nationwide and in the 206 communities where there is a Family Promise Affiliate. Since 1988, Family Promise has helped more than 750,000 people—men, women and children—with housing, case management and other services. Started as a local effort to address the crisis of family homelessness, Family Promise works on the principle that the elements to help children and their families—who make up nearly 40% of all people who are homeless—are already in the community. The program brings together houses of worship to provide healthy meals, facilities to provide space during the day for case management, and most importantly, thousands of volunteers who, by sharing a few hours of their time, enable families to turn their lives around. Family Promise of Santa Rosa County, started in 2006, has served 812 people since opening its doors. This is through a partnership of 26 local congregations and organizations and involves over 600 volunteers. Because of the extent of in-kind contributions, Family Promise of Santa Rosa County is able to help families despite a very low budget—while at the same time building community between its volunteers and the families served in the program. Family Promise of Santa Rosa County has planned a Mayor’s Proclamation, , a Silent Auction Fundraiser and Volunteer Recognition during Family Promise Week and will highlight the extent of the need right here in our community. Nationally, 74% of families served move on to long-term housing. Locally, Family Promise of Santa Rosa has a success rate of 84% in our 11 years serving the homeless.

Family Promise Week will help spread community awareness of the crisis of family homelessness here in Milton and Santa Rosa County.

We welcome the families who have graduated to stop in during the week to visit and share their experiences before, during and after joining our program.

West Florida Healthcare to Present 5th Annual “Women’s Night Out”

Acclaimed Speaker and Author Katherine Switzer to Deliver Keynote Address at Free Community Event

The Women’s Community and Physician Advisory Board of West Florida Healthcare will proudly present “Women’s Night Out” on Thursday, October 12, 2017 from 6:00-8:00 p.m. at the Saenger Theater in downtown Pensacola. The doors will open at 5:30 p.m. for the free community event. The keynote speaker for “Women’s Night Out” will be Katherine Switzer, who first gained national attention in 1967 when she challenged the all-male tradition of the Boston Marathon and became the first woman to officially enter and run the event. Switzer finished the race but was radicalized by the event and was determined to create change for women. Now, four decades later, the incident continues to capture the public imagination and is largely the reason Switzer has dedicated her multi-faceted career to creating opportunities on all fronts for women. Iconic athlete, sports and social advocate, author, and Emmy award-winning television commentator, Kathrine Switzer has been honored widely for her achievements, most recently being inducted into the USA National Women’s Hall of Fame for creating positive social change. The ramifications of this work is both joyful and profound, changing forever the face of sports, health, and opportunities for women around the world and fearlessly empowering millions beyond the finish line, especially through the non-profit “261® Fearless, Inc.” “Women typically spend so much time focusing on their families that they rarely take time for themselves,” said Kendrick Doidge, Vice President for Business and Public Relations at West Florida Healthcare. “Because women are such an integral part of our community, we wanted to give them an opportunity to learn about the healthcare services available to them as well as to be inspired by a message from our keynote speaker Katherine Switzer.” Other activities during the event will include a catered reception with Katherine Switzer, health and wellness displays and door prizes. “Women’s Night Out” is free but registration is required. To register or for more information, call (850) 494-3212.
For 80 years, the Santa Rosa County Chamber of Commerce has nurtured and partnered with our business and non-profit community. We continue to be a catalyst for our community to achieve goals, sustain our quality of life, and provide a unified voice to support a thriving business community.

We invite you to join us by lending your support for the construction of a new building that will house the Santa Rosa County Chamber of Commerce and Tourist Information Center. This beautiful facility with a historical Florida vernacular design will serve as a reflection of our quality of life, as well as showcase the uniqueness, warmth and unlimited opportunity Santa Rosa County has to offer.

This highly visible new location on a gateway road into our county will further enhance our ability to offer resources to businesses and visitors alike and showcase the successful, growing, and thriving county we’ve become. It will stand for the best of who we are – built on a solid foundation that honors our history while embracing the next generation of success. It will be our legacy.

**Project Welcome is being constructed under the Santa Rosa County Chamber of Commerce Community Foundation, a 501(c)3.**

All contributions are 100% tax deductible and any donations may be paid in installments over up to four years.

**Our community has been built by those who invested in the future.**
Thank You

to the following Businesses, Organizations & Individuals for supporting your new Chamber of Commerce & Tourist Information Center soon to begin construction at 4315 Avalon Boulevard!

If you would like to make a cash or in-kind donation please contact us at 623-2339.
ALL donations are tax exempt under our 501c3 Community Foundation Building Fund & Cash Donations can be paid over a 4 year period.

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The BugMeisters

The BugMeisters formerly known as Household Termite & Pest Control is now............

We are beginning our 15th year in business serving Santa Rosa, Escambia & Okaloosa Counties. We have the same great service, pricing & ownership.

We are available from 7am to 7pm Monday through Friday and every other Saturday. Call us today at 850-983-9908 or email us at BugMeisters@gmail.com and on the web at YourBugGuy.com.

Pro Med HealthCare Provides Dental Services at the Florida Department of Health in Santa Rosa County

The Sana Rosa County Chamber of Commerce and The Florida Department of Health in Santa Rosa County (DOH-Santa Rosa) welcomed Pro Med Health Care to the county Wednesday, August 23, with a ribbon cutting ceremony at the Health Department's Milton location, 5527 Stewart Street. Guests included Pro Med owner Bart Richet, Vice President of Government Services Stephanie Reyes, Director of Operations Tammy Brown and the Pro Med dental staff. The event was also attended by community partners from Santa Rosa Medical Center, Santa Rosa Community Clinic, the Santa Rosa County School District and the Healthy Start Coalition. Following the ribbon cutting, the visitors were invited to tour the newly remodeled clinic. Pro Med began providing dental services at the Health Department June 1, shortly after the retirement of the department’s dentist, Dr. Thomas Pyritz. The clinic sees approximately 115 patients every week and is open Monday through Friday, 7:30 a.m. to Noon and 1:00 p.m. to 4:00 p.m. DentaQuest, MCNA, CMS and Medicaid coverages are accepted, as well as self-pay clients. The clinic sees both adults and children. Appointments may be scheduled by calling (850) 564-2248. Pro Med also plans to open a clinic at the Health Department’s satellite location in Midway at 5840 Gulf Breeze Parkway. No date has been set for that opening.
Uproarious Ends
Looking to “spice up” your wardrobe? Need a fun gift? Then check out Uproarious Ends at Alyssa’s in Pace. Uproarious Ends (Happy Feet) has over 300 styles of fun and unique socks. Socks for birthdays, socks for weddings, pet socks, collegiate socks, and all the latest designs. Coming soon – holiday socks. Uproarious Ends will also be showing at several fall festivals in the area as well with socks only available at these festivals. Socks of all styles are also available at Vintage Vibes in Pace.

Uproarious Ends is owned by Brad & Christina Eaton of Eaton’s Creations.
(864) 593-1345

Felicia Fortune Northcutt - Coldwell Banker Residential Real Estate
Six generations of my family have called Santa Rosa County home. As your homegrown agent who knows our local area, I will share my knowledge and expertise in buying and selling real estate here. You need someone you can trust for up-to-date information. I am just the right person to help you in your search for a new home and or in the search for a buyer for your current home. My education includes a BA in Communication Arts - Public Relations and an MBA. The designations I have obtained through further education are: CNS, CRS, GRI, SRES. I was a licensed Nursing Home Administrator prior to getting my real estate license. This experience helped me obtain my SRES (Seniors Real Estate Specialist) designation. Working in the insurance industry as a licensed insurance agent has helped me by giving me insight I can share with my clients. Northwest Florida is growing at an amazing speed. It will be my pleasure to walk with you through the busy, somewhat confusing and overwhelming process of finding the right property for you, and help you sell your current property. When it’s time to buy or sell, you need someone who will advertise your home, show it to prospective buyers, search for your new property, negotiate the purchase contract, arrange financing, oversee the inspections, handle all necessary paperwork and supervise the closing. I can take care of everything you need, from start to close.

Stop by my office at Coldwell Banker Residential Real Estate, 5661 Woodbine Rd, in Pace across from the new Publix. You can reach me at 850-637-5387, email felicia.northcutt@floridamoves.com or check out my website: www.feliciasellsfloridahomes.com. I look forward to hearing from you and working with you on your real estate needs!
Nash's Detailing and Cleaning
At Nash’s Detailing and Cleaning, we provide THE FINEST IN AUTOMOTIVE DETAILING!
We don’t try to be the best at everything, but we do subscribe to the notion of defining the area of expertise we want to excel at and setting specific quality standards. For us, our prime focus is providing the best automotive detailing and residential and commercial power washing, available in the Milton/Pensacola area. We look forward to earning your business!

• Automotive Detailing
• RV’s & Motorhomes
• Fleet Management & Corporate Accounts
• Boats & Watercraft
• Motorcycles & Specialty Vehicles
• Residential & Commercial Pressure Washing

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Phone: (850) 686-5011
Thank you for choosing www.DetailingandCleaning.com!

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Outreach Deliverance Ministry
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5739 Stewart Street
Bishop Cecil Downing – Founder & Senior Pastor
Sunday School 9:30 a.m.
Morning Worship 11:00 a.m.
Wednesday Night Bible Study 7:00 p.m.
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Local Social Media Expert Offers FREE Resource on How to Smash Barriers, Generate More Leads, and Grow Your Business with Social Media.

(Go to lancecook.us/srcchamber to download the FREE complete guide)

Below is an article by Lance Cook, founder of Lance Cook Marketing & Consulting Services.

Are you the business owner that knows they need to have a strong social media presence, but struggles with the time or the plan to do it well?

Social media is the fastest and easiest way to reach the masses of potential customers that could be your next client.

I know this works because I have used it to grow my industrial business, my marketing agency, and my clients’ businesses.

However, you probably know of many businesses (maybe even yourself) that have tried to use Facebook to grow your business, and frankly… it hasn’t worked.

Here are three keys to explode your business with social media:

1. BE CONSISTENT
Most people start off with good intentions. They’ll post something for a few days in a row, then they easily get off track. Other work distractions take over. Or you just feel like you don’t know what to post. With only a little research you can develop content ideas for your industry. Once you have a list of posts to share, batch produce them using a scheduler. You can use tools like Buffer or Hootsuite.

2. ALWAYS BE HELPFUL
The previous point leads right into this. When people are on Facebook, they are NOT shopping for your products. People are on Facebook to interact with their friends. If you are always “salesy” and never “friendly” your audience will not want to interact with your content. If you are using your personal profile to always sell to your friends. Stop it! If your product and service is there to help people… be helpful.

3. MAKE YOUR CALL TO ACTION CLEAR
Turning the corner now. The confused prospect doesn’t act or buy. There is a lot of research in the psychology of getting prospects to the decision-making point, but when the time is right you must to ask for them to take action… and the sale.

Now you go take action! Do these things, and I guarantee you will grow your business.

Lance Cook Marketing & Consulting Services can be reached at 850-572-0481 or you can go to lancecook.us/srcchamber to download your FREE guide to an effective social media campaign.
**MEMBER BENEFITS @ A GLANCE...**

Official Community Information Guide & Membership Directory

5,000 of these full-size, full-color directories are widely distributed throughout the county to Chamber members, in relocation packs, in our tourist and visitor information display, as well as through local hotels, businesses, and attractions. Providing high visibility, only members are allowed a full listing of company name, contact person, address, telephone number, and e-mail or website addresses. Members are also offered special discounted advertising rates.

We are now working on the 2018 membership guide. Please call us if you are interested in advertising in the new directory.

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**Apology**

My sincerest apologies to Brenda Nixon, owner Nixon’s. In celebrating the 40th Anniversary of one of the most awesome formal & ladies attire shops in our area, Brenda trusted me to promote her open house in our September Santa Rosan. Information was forwarded to me, my job was to make it look great! And I failed to make this happen. The “Ad” that came out in the September Santa Rosan was in no way reflective or representative of the high quality of professionalism with which Nixon’s conducts business, nor was Nixon’s responsible or aware of the end product in this issue until it came out. Brenda has been a member of our Chamber probably since she opened her doors. I appreciate her support and her friendship; and hope to have these for many years to come. Brenda, again, my apologies for letting you down. I could place blame on a variety of “reasons” why it happened, but the bottom line is it’s my job to make sure it happens right. I hope to never disappoint you again in the future.

- Sincerely, Donna Tucker  
CEO/Director, Santa Rosa Chamber of Commerce

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**FINANCIAL FOCUS**

International Investing: Still a Journey to Consider

Terry Miller, CIMA  
Edward Jones Investments

Columbus Day is observed on October 9. And while it may be true that Leif Erikson and the Vikings beat Columbus to the New World, Columbus Day nonetheless remains important in the public eye, signifying themes such as exploration and discovery. As an investor, you don’t have to “cross the ocean blue,” as Columbus did, to find opportunities — but it may be a good idea to put some of your money to work outside the United States.

So, why should you consider investing internationally? The chief reason is diversification. If you only invest in U.S. companies, you might do well when the U.S. markets are soaring, as has happened in recent years. But when the inevitable downturn happens, and you’re totally concentrated in U.S. stocks, your portfolio will probably take a hit. At the same time, however, other regions of the world might be doing considerably better than the U.S. markets — and if you had put some of your investment holdings in these regions, you might at least blunt some of the effects of the down market here.

Of course, it’s also a good idea to diversify among different asset classes, so, in addition to investing in U.S. and international stocks, you’ll want to own bonds, government securities and other investment vehicles. (Keep in mind, though, that while diversification can help reduce the effects of volatility, it can’t guarantee a profit or protect against loss.)

International investments, like all investments, will fluctuate in value. But they also have other characteristics and risks to consider, such as these:

- **Currency fluctuations** — The U.S. dollar rises and falls in relation to the currencies of other countries. Sometimes, these movements can work in your favor, but sometimes not. A strengthening dollar typically lowers returns from international investments because companies based overseas do business in a foreign currency, and the higher value of the U.S. dollar reduces the prices, measured in dollars, of individual shares of these companies’ stocks. The opposite has happened in 2017, when the weaker dollar has helped increase returns from international investments.

- **Political risks** — When you invest internationally, you’re not just investing in foreign companies — you’re also essentially investing in the legal and economic systems of countries in which those companies do business. Political instability or changes in laws and regulations can create additional risks — but may also provide potentially positive returns for investors.

- **Social and economic risks** — It is not always easy for investors to understand all the economic and social factors that influence markets in the U.S. — and it’s even more challenging with foreign markets.

U.S. markets are now worth less than half of the total world markets, and growth in the rest of the world is likely to keep expanding the number of global opportunities. You can take advantage of that global growth by putting part of your portfolio into international investments, including developed and emerging markets.

In any case, given the more complex nature of international investing, you’ll want to consult with a financial professional before taking action. If it turns out that international investments are appropriate for your needs, you should certainly consider going global.
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“Scions of Azazyel: War in Heaven”  
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The story begins here in Pensacola before moving to Atlanta and then Alaska. The story revolves around the last descendants of the fallen Archangel, Azazyel, the youngest of the twelve Sons of the Morning. Azazyel was one of the angels mentioned in the book of Genesis who came to earth and took a mortal wife and the children of their unions were born as Giants, heroes of myth and men of great renown, such as Perseus, Achilles, Beowulf and Hercules. Remarkable powers and abilities are sometimes passed on to the lost children of Azazyel. For his sin Azazyel was buried alive and has been lost. Satan is on the move preparing for the pending Battle of Armageddon. The dragons awake from their long slumber to serve their evil master. The vampires are descended from Cain who slew Able. The vampires seek for Azazyel for his blood in hope to give them the power of flight so they may assault heaven.

You may purchase the book at Dr. Wheeler’s office - 5211 Hwy 90
$15 or the large print edition for $20
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